

Our Supply Chain Management Policy – setting out clearly defined goals.

Galliford Try has an enviable record of working closely with its Supply Chain and fully recognises the benefits of working collaboratively for the benefit of all parties.

Developed over years, our Supply Chain management policy aims to provide a flexible mechanism for meeting and exceeding individual client needs by allowing individual sub-contractors the freedom to contribute fully to the design and construction process.

Although the implementation may vary from project to project, the guiding principles remain consistent. Our overall aim is to encourage the integration of our supply chain partners into the Galliford Try construction process to:

- Add value
- Reduce cost
- Enhance quality
- Deliver superior and environmentally sympathetic solutions

Our customer focused approach of securing and negotiating projects commands the total commitment of our supply team. Working in parallel with their and our designers, we aim to regularly exceed our customer's expectations.

Policy Vision:

- To develop and deliver continuously improving supply chain collaboration, ensuring maximum value is derived for our clients and all project partners.

Policy Objectives:

- To provide suitable training and support for all staff engaged in Supply Chain Management
- To achieve the earliest possible involvement of supply chain partners in the design, value engineering and planning process
- To agree fixed level overheads and profit for supply chain partners as soon as practical within the confines of the procurement process
- To agree Key Performance Indicator monitoring for each work element to enable benchmarking and continuous improvement
- To provide joint training programs for strategic, health and safety and environmental initiatives

To ensure we meet our objectives we will:

- Commit to placing 80% of the value of each operating company's work element with designated supply chain partners.
- Maintain and develop Strategic Partnerships with specified organisations who can deliver, against agreed Key Performance Indicators, services and or supplies within specific work categories. There will be maximum number of three partnerships agreed for each operating company with two in reserve.

- Offer Preferred Supplier status to specified organisations who can deliver, against agreed Key Performance Indicators, services and or supplies within specific work categories. There will be maximum number of three preferred suppliers agreed for each operating company's work category with two held in reserve.
- Restrict the number of Approved Suppliers of commodity services to a maximum of six organisations per operating company.